

## Bid Document

| Bid Details                                                                  |                                                                                                                                                                                                                                                                  |
|------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Bid End Date/Time</b>                                                     | 15-01-2022 15:00:00                                                                                                                                                                                                                                              |
| <b>Bid Opening Date/Time</b>                                                 | 15-01-2022 15:30:00                                                                                                                                                                                                                                              |
| <b>Bid Life Cycle (From Publish Date)</b>                                    | 90 (Days)                                                                                                                                                                                                                                                        |
| <b>Bid Offer Validity (From End Date)</b>                                    | 60 (Days)                                                                                                                                                                                                                                                        |
| <b>Ministry/State Name</b>                                                   | Ministry Of Chemicals And Fertilizers                                                                                                                                                                                                                            |
| <b>Department Name</b>                                                       | Department Of Chemicals And Petrochemicals                                                                                                                                                                                                                       |
| <b>Organisation Name</b>                                                     | Brahmaputra Cracker And Polymer Limited (bcpl) Guwahati Assam                                                                                                                                                                                                    |
| <b>Office Name</b>                                                           | Lepetkata                                                                                                                                                                                                                                                        |
| <b>Item Category</b>                                                         | Custom Bid for Services - TRANSPORTATION OF POLYMER PRODUCTS TO NORTHEAST II ZONE()                                                                                                                                                                              |
| <b>Contract Period</b>                                                       | 2 Year(s)                                                                                                                                                                                                                                                        |
| <b>Past Experience of Similar Services required</b>                          | Yes                                                                                                                                                                                                                                                              |
| <b>MSE Exemption for Years of Experience and Turnover</b>                    | No                                                                                                                                                                                                                                                               |
| <b>Startup Exemption for Years Of Experience and Turnover</b>                | Yes                                                                                                                                                                                                                                                              |
| <b>SHG Exemption for Years of Experience and Turnover</b>                    | No                                                                                                                                                                                                                                                               |
| <b>Document required from seller</b>                                         | Experience Criteria,Bidder Turnover,Certificate (Requested in ATC)<br>*In case any bidder is seeking exemption from Experience / Turnover Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer |
| <b>Bid to RA enabled</b>                                                     | No                                                                                                                                                                                                                                                               |
| <b>Time allowed for Technical Clarifications during technical evaluation</b> | 6 Days                                                                                                                                                                                                                                                           |
| <b>Evaluation Method</b>                                                     | Total value wise evaluation                                                                                                                                                                                                                                      |

### EMD Detail

|          |    |
|----------|----|
| Required | No |
|----------|----|

### ePBG Detail

|               |       |
|---------------|-------|
| Advisory Bank | ICICI |
|---------------|-------|

|                                     |      |
|-------------------------------------|------|
| ePBG Percentage(%)                  | 3.00 |
| Duration of ePBG required (Months). | 27   |

(a). EMD & Performance security should be in favour of Beneficiary, wherever it is applicable.

**Beneficiary:**

SM(C&P)

Brahmaputra Cracker and Polymer Limited, C and P Department, Administrative Building, PO\_Lepetkata,  
Dist\_DIBRUGARH, Assam, Pin Code\_786006  
(Samrat Dutta)

**Splitting**

Bid splitting not applied.

**MSE Purchase Preference**

|                         |     |
|-------------------------|-----|
| MSE Purchase Preference | Yes |
|-------------------------|-----|

1. If the bidder is a Startup, the bidder shall be exempted from the requirement of "Bidder Turnover" criteria and "Experience Criteria". If the bidder is OEM of the offered products, it would also be exempted from the "OEM Average Turnover" criteria. In case any bidder is seeking exemption from Turnover / Experience Criteria, the supporting documents to prove his eligibility for exemption must be uploaded for evaluation by the buyer.

2. Purchase preference to Micro and Small Enterprises (MSEs): Purchase preference will be given to MSEs as defined in Public Procurement Policy for Micro and Small Enterprises (MSEs) Order, 2012 dated 23.03.2012 issued by Ministry of Micro, Small and Medium Enterprises and its subsequent Orders/Notifications issued by concerned Ministry. If the bidder wants to avail the Purchase preference for services, the bidder must be the Service provider of the offered Service. Relevant documentary evidence in this regard shall be uploaded along with the bid in respect of the offered service. If L-1 is not an MSE and MSE Service Provider (s) has/have quoted price within L-1+ 15% of margin of purchase preference /price band defined in relevant policy, then 100% order quantity will be awarded to such MSE bidder subject to acceptance of L1 bid price.

3. Estimated Bid Value indicated above is being declared solely for the purpose of guidance on EMD amount and for determining the Eligibility Criteria related to Turn Over, Past Performance and Project / Past Experience etc. This has no relevance or bearing on the price to be quoted by the bidders and is also not going to have any impact on bid participation. Also this is not going to be used as a criteria in determining reasonableness of quoted prices which would be determined by the buyer based on its own assessment of reasonableness and based on competitive prices received in Bid / RA process.

4. Past Experience of Similar Services: The Bidder must have successfully executed / completed at least one single order of 80 % of the Estimated Bid Value or 2 orders each of 50 % of the Estimated Bid Value or 3 orders each of 40 % of the Estimated Bid Value for similar service(s) in last three years to any Central / State Govt Organization / PSU / Public Listed Company. Copies of contracts / work orders and documentary evidence of successful execution / completion in support of Past Experience of Similar Services along with names, address and contact details of clients shall be uploaded with the bid for verification by the Buyer.

**Additional Qualification/Data Required**

**Pre Qualification Criteria ( PQC ) etc if any required:**[1640236591.pdf](#)

**Instruction To Bidder:**[1640236592.pdf](#)

**Scope of Work:**[1640236598.pdf](#)

**Payment Terms:**[1640237042.pdf](#)

**Service Level Agreement (SLA):**[1640237044.pdf](#)

**Quantifiable Specification / Standards of The Service/ BOQ:**[1640237044.pdf](#)

**GEM Availability Report ( GAR):**[1640237061.pdf](#)

**Introduction about the project /services being proposed for procurement using custom bid functionality:**[1640237111.pdf](#)

**Pre Bid Detail(s)**

| Pre-Bid Date and Time | Pre-Bid Venue                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 30-12-2021 15:00:00   | Pre bid meeting date 30.12.2021 at 3 PM. Bidder may join virtually through MS team in the following link or they may also join physically at BCPL, Lepetkata.<br><br><a href="https://teams.microsoft.com/l/meetup-join/19:meeting_ZmE3NDk3NDAtMTFiZS00MjQzLTkzNGEtNDBiMmQzZDNmZDEx@thread.v2/0?context={\" tid\":\"4461d137-7fbd-47bb-894d-41540c7fe9e9\",\"oid\":\"7967f492-ea5d-4183-bb68-233e662fe004\"}"="">https://teams.microsoft.com/l/meetup-join/19:meeting_ZmE3NDk3NDAtMTFiZS00MjQzLTkzNGEtNDBiMmQzZDNmZDEx@thread.v2/0?context={\"Tid\":\"4461d137-7fbd-47bb-894d-41540c7fe9e9\",\"Oid\":\"7967f492-ea5d-4183-bb68-233e662fe004\"}</a> |

**Custom Bid For Services - TRANSPORTATION OF POLYMER PRODUCTS TO NORTHEAST II ZONE ( 1 )**

**Technical Specifications**

| Specification                                                                                | Values                                                  |
|----------------------------------------------------------------------------------------------|---------------------------------------------------------|
| <b>Core</b>                                                                                  |                                                         |
| Description /Nomenclature of Service Proposed for procurement using custom bid functionality | TRANSPORTATION OF POLYMER PRODUCTS TO NORTHEAST II ZONE |
| Regulatory/ Statutory Compliance of Service                                                  | YES                                                     |
| Compliance of Service to SOW, STC, SLA etc                                                   | YES                                                     |
| <b>Addon(s)</b>                                                                              |                                                         |

**Additional Specification Documents**

**Consignees/Reporting Officer and Quantity**

| S.No. | Consignee/Reporting Officer | Address                                                                                                                                                   | Quantity of Procurement ( to be chosen 1 in all circumstances) | Additional Requirement |
|-------|-----------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------|------------------------|
| 1     | Samrat Dutta                | 786001,M/s Brahmaputra Cracker And Polymer Limited, Contract Procurement Department, Administrative Building, Lepetkata – 786006 Dist.- Dibrugarh , Assam | 1                                                              | N/A                    |

**Buyer Added Bid Specific Terms and Conditions**

## 1. Generic

Bidder shall submit the following documents along with their bid for Vendor Code Creation:

- a. Copy of PAN Card.
- b. Copy of GSTIN.
- c. Copy of Cancelled Cheque.
- d. Copy of EFT Mandate duly certified by Bank.

## 2. Buyer Added Bid Specific ATC

Buyer Added text based ATC clauses

### 1.0 BID EVALUATION CRITERIA (BEC):

#### 1.1 BEC- Technical:

- 1.1.1 The bidder must have **executed** at least one (01) single order / contract of “similar nature of work” in the preceding seven (07) years reckoned from the due date of unpriced bid opening having value not less than **value as shown in the Table-1 given below** :

**Table-1**

| <b>Zone</b> | <b>Minimum Qualifying Single Order Value<br/>(Rs. in Crores)</b> |
|-------------|------------------------------------------------------------------|
| Northeast-1 | 1.44                                                             |
| Northeast-2 | 0.09                                                             |
| East        | 3.35                                                             |
| North-1     | 6.06                                                             |
| North-2     | 7.98                                                             |
| South       | 8.41                                                             |

#### **Note:**

- a) In case bidder(s) quotes for **more than one (01) Zone**, the

requirement **of minimum qualifying VALUE of work completed/executed in One Single order/contract (as per Table-1 above)** will be on **cumulative basis**.

- b) **‘Executed’ as mentioned in sl. no. 1.1.1** above, means fully executed or completed.
- c) Bidder(s) shall be required to submit the documents in respect of above experience criteria as per details at sl. no. **1.3** below.
- d) **Definition of “similar nature of work”**: Similar nature of work indicates transportation of goods like ‘packaged goods / polymer products’ **in truck(s) / container(s)**. The transportation of **bulk loose materials** like coal, sand, stone, bricks and mineral ore etc. and off-dimensional consignments i.e., heavy machinery equipment etc. shall not be considered for this tender
- e) Two or more contracts/orders emanated from a single tender (rate contract) shall be considered as single contract/order for the purpose of meeting BEC.
- f) Only documents (Work Order, Completion certificate, Execution Certificate etc.) which have been referred/ specified in the bid shall be considered in reply to queries, if any, during evaluation of Bids.

1.1.2 In case of running contract for similar nature of works as mentioned at Sl. no. 1.1.1 above, the contract **value** executed till one day prior to due date of bid submission is equal to or more than the minimum prescribed **VALUE** mentioned at sl. no. 1.1.1 above, such experience will also be taken into consideration provided that the bidder has submitted satisfactory work execution certificate issued by the end user / owner / authorized consultant.

1.1.3 Bidder must be an “Approved Carrier / Transporter” as per the Indian Banks’ Association.

1.1.4 Bidder must be a registered entity as per the “Carriage by Road Act, 2007”.

### **1.1.5 Relaxed Norms for Startups in prior experience criteria:**

Prior experience(i.e. sl. no. 1.1.1& 1.1.2 above) for 'Startups' company [whether Micro & Small Enterprises (MSEs) or otherwise] as a bidder, shall not be required subject to meeting the quality, technical specifications (scope of work) and ownership of trucks / containers as specified in the tender document.

For availing the above relaxation, bidder is required to submit / upload the requisite certificate towards Startup Enterprise Registration issued by Department of Industrial Policy and Promotion, Ministry of Commerce& Industry, Govt. of India for the specific service as mentioned in the tender i.e., transportation of goods like 'packaged goods / polymer products' and the certificate should be certified by the Chartered Accountant (not being an employee or a Director or not having any interest in the bidder's company / firm) and notary public with legible stamp.

**The relaxation of prior experience and prior turnover to startup (whether Micro & Small Enterprise (MSEs) or otherwise) has been given to a specific goods/job domain wherein they are registered for as mentioned above.**

**In case, certificate of DIPP does not specify goods / job domain, startups are required to submit the documents for the same including the application submitted to DIPP.**

However, Approved Carrier / Transporter and Carriage by Road Act, 2007 as specified in BEC clause no. 1.1.3& 1.1.4 shall be applicable to startup bidders.

## **1.2 BEC- Financial:**

### **1.2.1 TURN OVER:**

The **minimum annual turnover** of the Bidder as per the audited financial result (Balance sheet and profit & Loss account statement) of any of the preceding three (03) financial years (**FY: 2020-2021, 2019-2020 & 2018-19**) shall be as under:

**Table-2**

| <b>Zone</b> | <b>Minimum Annual Turnover Requirement<br/>(Rs. in Crores)</b> |
|-------------|----------------------------------------------------------------|
| Northeast-1 | 1.44                                                           |
| Northeast-2 | 0.09                                                           |
| East        | 3.35                                                           |
| North-1     | 6.06                                                           |
| North-2     | 7.98                                                           |
| South       | 8.41                                                           |

*In case, financial results (Balance sheet and profit & Loss account statement) of **FY: 2020-21** is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit & Loss Account Statement) of immediately preceding financial year prior to **FY: 2020-21** i.e. **FY: 2019-20 or 2018-19 or 2017-18**. Accordingly, Annual Turn-over of the bidder for the **FY: 2019-20 or 2018-19 or 2017-18** shall be considered.*

### **1.2.2 NET WORTH:**

*Net worth of the bidder shall be **positive** as per the **last audited financial statement, i.e., FY: 2020-2021**.*

*In case, financial results (Balance sheet and profit & Loss account statement) of FY: **2020-21** is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit & Loss Account Statement) of immediately preceding financial year prior to **FY: 2020-21** i.e. **FY: 2019-20** along with un-price bid. Accordingly, Net Worth of the bidder for the **FY: 2019-20** shall be considered.*

### **1.2.3 WORKING CAPITAL:**

The minimum working capital of the Bidder as per the last audited financial statement, **i.e., FY: 2020-2021.**

**Table-3**

| <b>Zone</b> | <b>Minimum Working Capital Requirement<br/>(Rs. in Crores)</b> |
|-------------|----------------------------------------------------------------|
| Northeast-1 | 0.29                                                           |
| Northeast-2 | 0.02                                                           |
| East        | 0.67                                                           |
| North-1     | 1.21                                                           |
| North-2     | 1.60                                                           |
| South       | 1.68                                                           |

In case, financial results (Balance sheet and profit & Loss account statement) of FY: **2020-21** is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit & Loss Account Statement) of immediately preceding financial year prior to **FY: 2020-21** i.e. **FY: 2019-20** along with un-price bid. Accordingly, working capital of the bidder for the **FY: 2019-20** shall be considered.

**Note:**

- a) In case bidder(s) quotes for more than one (01) Zone, the requirement of Minimum Annual Turnover and Minimum Working Capital shall be on cumulative basis for the quoted Zones clubbed together and accordingly **NET WORTH** also to be **POSITIVE**.
- b) If the bidder's working capital is inadequate, the bidder should supplement this with a letter from the bidder's bank as per **Format, F-15**, having net worth not less than **Rs.100 Crores**, confirming the availability of the line of credit to cover the inadequacy of working capital to meet the working capital requirement as stated above at Table-3 (Format

specified in tender).

- c) If bid closing date is after 30<sup>th</sup> Nov. of the relevant financial year, bidder has to compulsorily submit the audited financial results for the immediate 3 preceding financial years (subject to Govt. circular for extension of the last date for finalization of account).

#### 1.2.4 **Relaxed Norms for Startups in financial criteria:**

Prior turnover for 'Startup' company [whether Micro & Small Enterprises (MSEs) or otherwise] as a bidder, shall not be required subject to meeting the quality and technical specifications, (scope of work) and ownership of trucks / containers as specified in the tender document.

If a Startup company [whether Micro & Small Enterprises (MSEs) or otherwise] as a bidder gets qualified without **any prior experience & turnover criteria** as mentioned above and emerges as lowest evaluated bidder, the LOA / Order on such Startup shall be placed as per distribution of quantity.

- 1.3 **Documents/Documentary Evidence required** to be submitted by bidder along with their bid documents for qualifying the BEC mentioned at **sl. no. 1.1 & 1.2:**

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b> | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b> |
|----------------|-----------------------|--------------------|------------------------------------------------------------------------------------------------|
|----------------|-----------------------|--------------------|------------------------------------------------------------------------------------------------|

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b> |
|----------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
|                | <b>1.1</b>            | <p><b>Technical Experience Criteria - Document</b></p> <p><i>[All documents to be <b>uploaded (submitted)</b> must be verified &amp; certified by any one of the following Independent Third Party Inspection Agency]</i></p> <p>(i) Société Générale de Surveillance (SGS)</p> <p>(ii) Gulf Lloyds Industrial Services (India) Pvt. Ltd (GLISPL)</p> <p>(iii) International Certification Services (ICS)</p> <p>(iv) Bureau Veritas (Ind.) Pvt. Ltd (BVIS)</p> <p>(v) DNV GL</p> <p>(vi) TUV Rheinland (India) Pvt. Ltd.</p> <p>(vii) TÜV SÜD South Asia Pvt. Ltd.</p> <p>(viii) TUV India Pvt. Ltd. (TÜV Nord Group)</p> <p>(ix) Intertek India Pvt. Ltd.</p> <p>(x) Moody International (India) Pvt. Ltd.</p> <p>(xi) RINA India Pvt. Ltd.</p> <p>(xii) Tata Projects Ltd.</p> <p>(xiii) Competent Inspectorate and Consultants LLP</p> <p>(xiv) ABS Industrial Verification (India) Pvt. Ltd.</p> <p><i>All charges of the Third party for verification and certification shall be borne by the bidder.</i></p> <p><u>Further, TPIA will provide in addition a certificate toward verification and certification of documents pertaining to Technical Bid Evaluation Criteria (BEC) as per proforma in tender and the same will be submitted by bidder in their bid.</u></p> |                                                                                                |

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b>                                    | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|----------------|-----------------------|-------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1.             | 1.1.1                 | Experience against execution of Order/Contract / LOA. | <p>a) Bidder must submit/upload the Copy of Order/LOA/Contract/Agreement along with its detail SOR items &amp; scope of work which has been executed for similar nature of jobs as mentioned at sl. no. 1.1.1 of BEC in previous seven (07) years to be reckoned from the due date of unpriced bid opening.</p> <p>b) Copy of Completion Certificate or equivalent against the Order/LOA/Contract/Agreement submitted as mentioned at point "a" above, must be submitted/uploaded. The <u>Completion Certificate or equivalent</u> must contain the detailed information like Order/LOA/Contract/Agreement No. with date, Brief Scope of work / Name of work, Order value, Total executed value, Scheduled date of Work completion and date of Actual work completion etc. The <u>Completion Certificate or equivalent</u> should have been issued by the end-user/owner/authorized consultant.</p> |

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b>                                                     | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |
|----------------|-----------------------|------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2.             | 1.1.2                 | Experience against execution of running Contract                       | <p>a) Bidder must submit/upload the Copy of Order/LOA/Contract/Agreement along with its detail SOR items &amp; scope of work which is still running for similar nature of jobs as mentioned at sl.no.1.1.1 of BEC in previous seven (07) years to be reckoned from the due date of unpriced bid opening.</p> <p>b) Copy of Execution Certificate or equivalent against Order/LOA/Contract/Agreement for the running contract as mentioned at point "a" above must be submitted/uploaded clearly mentioning the executed <b>VALUE</b> till <b>one day prior to</b> unpriced bid opening, which must be equal to or more than the minimum prescribed value mentioned at sl. no. 1.1.1 of BEC. The execution certificate or equivalent must contain the detailed information like Order/LOA/Contract/Agreement No. with date, Brief Scope of work / Name of work, Order value, Total executed value, etc. The <u>Execution Certificate or equivalent</u> should have been issued by the end-user/owner/authorized consultant.</p> |
| 3.             | 1.1.3                 | 'Approved Carrier / Transporter' as per the Indian Banks' Association. | Bidder must submit/upload valid Copy of certificate clearly certifying the status of bidder regarding "Approved Carrier / Transporter" as per the Indian Banks' Association.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
| 4.             | 1.1.4                 | Carriage by Road Act, 2007.                                            | Bidder must submit/upload valid Copy of certificate issued by Road/State Transport Office indicating bidder is a registered entity as per Carriage by Road Act, 2007.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b>                                                                                                                                                                                                                                                                                                                                                         | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 5.             | 1.1.5                 | Experience against 'Startup' Company                                                                                                                                                                                                                                                                                                                                       | <p>a) Bidder to upload / submit the valid 'Certificate of Recognition' issued by Dept. of Industrial Policy and Promotion, Ministry of Commerce &amp; Industry, Govt. of India duly certified by the Chartered Accountant (not being an employee or a Director or not having any interest in the bidder's company / firm) and notary public with legible stamp.</p> <p>b) Bidder to upload/submit documents for the specific goods/jobs domains wherein they are registered for including the application submitted to DIPP self-certified.</p> |
| 1.2            |                       | <b>Financial Experience Criteria- Document</b><br>[All audited financial statements/documents {balance sheet and profit & loss account statement under 1.2.1(Not applicable for 'Startup' as mentioned in BEC clause no. 1.2.4), 1.2.2 & 1.2.3 of above BEC} to be submitted / uploaded must be <b><u>duly Certified/attested by Notary public</u></b> with legible stamp] |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 |

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b> | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                         |
|----------------|-----------------------|--------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 6.             | 1.2.1                 | Annual Turn-over   | <p><i>Bidder(s) shall submit copy(s) of audited financial result (Balance sheet and profit &amp; Loss account statement) of the preceding three (03) Financial Year(s), i.e. <b>FY: 2020-21 or 2019-20 or 2018-19.</b></i></p> <p><i>In case, audited financial results (Balance sheet and profit &amp; Loss account statement) of FY: <b>2020-21</b> is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit &amp; Loss Account Statement) of immediately preceding financial year prior to <b>FY: 2020-21</b> i.e, (<b>FY: 2019-20, 2018-19 &amp; 2017-18</b>).</i></p>                                                               |
| 7.             | 1.2.2                 | Net worth          | <p><i>Bidder(s) shall submit copy of audited financial result (Balance sheet and Profit &amp; Loss account statement) of last audited Financial Year, i.e. <b>FY: 2020-21.</b></i></p> <p><i>In case, audited financial results (Balance sheet and profit &amp; Loss account statement) of FY: <b>2020-21</b> is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit &amp; Loss Account Statement) of immediately preceding financial year prior to <b>FY: 2020-21</b> i.e, <b>FY: 2019-20.</b></i></p> <p><i>Start-up bidders also need to mention Net Worth in F-16, even if they don't have last audited financial results.</i></p> |

| <b>Sr. No.</b> | <b>BEC Clause no.</b> | <b>Description</b>  | <b>Documents required along with Unpriced bid for qualifying BEC (Bid Evaluation Criteria)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |
|----------------|-----------------------|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 8.             | 1.2.3                 | Working capital     | <p>Bidder(s) shall submit copy of audited financial statement Balance sheet and Profit &amp; Loss account statement for the last audited Financial Year, i.e. <b>FY: 2020-21.</b></p> <p>In case, audited financial results (Balance sheet and profit &amp; Loss account statement) of FY: <b>2020-21</b> is not audited on the due date of 'submission of bid/bid closing date', in such case bidder has to upload / submit audited financial results (Balance Sheet and Profit &amp; Loss Account Statement) of immediately preceding financial year prior to <b>FY: 2020-21</b> i.e, <b>FY: 2019-20.</b></p> <p>If the bidder's <u>working capital is negative or inadequate as per BEC clause no. 1.2.3</u>, the bidder shall submit/upload a letter from the bidder's bank as per <b>Format, F-15</b> having net worth not less than <b>Rs.100 crores</b>, confirming the availability of line of credit to meet the working capital requirement as mentioned above at <b>BEC clause no. 1.2.3</b> (Format specified in tender document).</p> <p>Start-up bidders also need to mention Working Capital in F-16, even if they don't have last audited financial results.</p> |
| 9.             |                       | <b>Format, F-16</b> | <p>"Details of financial capability of bidder" shall be submitted in the prescribed <b>Format, F-16</b> (of tender document) duly signed and stamped by a <b>Chartered Accountant only.</b></p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |

Note to above **Bid Evaluation Criteria (point no. 1.0):**

- (i) A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting the requirement of BEC of this tender. However, jobs executed for Subsidiary/Fellow subsidiary/Holding Company will be considered as experience for the purpose of meeting BEC subject to submission of tax paid invoice (s) duly certified by Statutory Auditor /Chartered Accountant of the bidder towards payments of statutory tax in support of the job executed for Subsidiary / Fellow subsidiary / Holding company. Such bidders to submit these documents in addition to the documents specified in the bidding document to meet BEC.
- (ii) Bids of Joint Venture/ Consortium and sub-contractors are not acceptable.
- (iii) **The cut-off date for meeting the criteria of BEC of the tender shall be the due date of un-priced bid opening.**
- (iv) Eligibility criteria in case bid is submitted on the basis of technical experience of FOREIGN BASED ANOTHER COMPANY (SUPPORTING COMPANY) which holds more than 50% of the paid up share capital of the bidding company or vice versa: For details, relevant clause of ITB to be referred.

## **2.0 EVALUATION OF BIDS, SELECTION OF TRANSPORTERS AND DISTRIBUTION OF QUANTITY FOR AWARD:**

### **EVALUATION OF BIDS:**

- 2.1 BCPL will evaluate and compare the Price bids of the techno-commercially qualified bidders whose bids are previously determined to be substantially responsive pursuant to "ITB: Clause-29".

The evaluation will be done on zone-wise basis. Total quoted price excluding GST of all the Techno-Commercially Acceptable Bidder(s) shall be considered for evaluation. Bidder to mention their GST % clearly in agreed terms & conditions. However, rate (in per MT per KM) should be quoted including GST in GeM portal.

- 2.2 In case of **a tie** at the lowest bid (L1) position (or any relevant position as per sl. no. 2.5) between two or more non-Startup bidders, then LOA / Order shall be placed on the bidder who has higher / highest turnover in last audited financial year.
- 2.3 In case, there is **a tie** at the lowest bid (L1) position (or any relevant position as per sl. no. 2.5) between only Startup bidders, the LOA / Order shall be placed on the Startup who is registered earlier with Department of Industrial Promotion and Policy for startup.
- 2.4 In case, there is **a tie** at the lowest bid (L1) position (or any relevant position as per sl. no. 2.5) between Startup bidders and non-Startup bidders; then LOA / Order shall be placed on the bidder having highest working capital in last financial year, **duly certified by Chartered accountant**.

### **SELECTION OF TRANSPORTERS:**

BCPL intends to hire following numbers of transporters for the entire contract:

- Ø **Four (04)** transporters each for **North-1 and North-2 Zone** shall be selected on zone-wise L1 rate.

For this purpose, L2, L3, L4 transporters in each zone shall be asked to match L1 rate. In the event of L2/L3/L4 transporter not agreeing to match L1 rate, possibilities shall be explored with L5, L6, L7..... and so on so as to select **04(four) transporters at L1 rate** for North-1 and North-2 Zone.

- Ø **Three (03)** transporters each for **South, NE-1, NE-2 & East Zones** shall be selected at zone-wise L1 rate.

For this purpose, L2/L3 transporter in each zone shall be asked to match L1 rate. In the event of L2/L3 transporter not agreeing to match L1 rate, possibilities shall be explored with L4, L5, L6, L7 .... and so on so as to select **Three(03) transporters at L1 rate** for South, NE-1, NE-2 & East Zone.

**IN CASE L-1 BACKS OUT FROM A ZONE, RE-TENDERING SHALL BE DONE FOR THAT PARTICULAR ZONE.**

**DISTRIBUTION OF QUANTITY FOR AWARD:**

2.5 The following methodology shall be adopted for distribution of work order quantity among the successful transporters, depending upon the number of transporters shortlisted for each of these zones:

**2.5.1 North-1 & North-2 (Desired transporters: 04 each)**

| <b>Sl. No.</b> | <b>Scenario after evaluation</b>                                                                     | <b>Distribution of Quantity</b>                                                      |
|----------------|------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------|
| 1              | <i>If one bidder is L-1 as per original offer &amp; three bidders agrees to match the L1 rate.</i>   | L1 - 40%,<br>L2(at L1 rate) - 25%,<br>L3(at L1 rate) - 20% &<br>L4(at L1 rate) - 15% |
| 2              | <i>If one bidder is L-1 as per original offer &amp; two bidders agrees to match the L1 rate.</i>     | L1 - 40%,<br>L2 (at L1 rate) - 35% &<br>L3 (at L1 rate) - 25%                        |
| 3              | <i>If one bidder is L-1 as per original offer &amp; only one bidder agrees to match the L1 rate.</i> | L1 - 40%&<br>L2(at L1 rate) - 40 %<br>Remaining to be re-tendered.                   |
| 4              | <i>If only one bidder is found L1 due to non-matching / non-quoting of rates by other bidders.</i>   | L1 - 40%<br>Remaining to be re-tendered.                                             |

**2.5.2 South, NE-1, NE-2 & East (Desired transporters: 03 each)**

| <b>Sl. No.</b> | <b>Scenario after evaluation</b>                                                                   | <b>Distribution of Quantity</b>                                            |
|----------------|----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------|
| 1              | <i>If one bidder is L-1 as per original offer &amp; two bidders agrees to match the L1 rate.</i>   | <i>L1 – 50%,<br/>L2 (at L1 rate) – 30% &amp;<br/>L3 (at L1 rate) – 20%</i> |
| 2              | <i>If one bidder is L-1 as per original offer &amp; one bidder agrees to match the L1 rate.</i>    | <i>L1 – 50% &amp;<br/>L2 (at L1 rate) – 50 %</i>                           |
| 3              | <i>If only one bidder is found L1 due to non-matching / non-quoting of rates by other bidders.</i> | <i>L1 – 50%<br/>Remaining to be re-tendered.</i>                           |

*In case no bid is received for a particular zone, re-tendering shall be undertaken for that zone.*

2.6 Allocation of quantities to MSE shall be governed as per **PPP 2012** below. The remaining quantity of each zone shall be distributed to the bidders as per the methodology mentioned herein above.

*In case, there is no MSE in the price band of L1 + 15%, the entire*

quantity will be distributed to bidders as per methodology mentioned herein above.

- 2.7 If a bidder happens to be eligible for award for more than one zone individually but not cumulatively then award shall be made to the bidder in the following sequence and the bidder shall not be considered for remaining zones(s).

|                                                |                                     |
|------------------------------------------------|-------------------------------------|
| 1 <sup>st</sup> North East II<br>0.09 Cr. INR) | (BEC Value as per 1.1.1 above:      |
| 2 <sup>nd</sup> North East I<br>Cr. INR)       | (BEC Value as per 1.1.1 above: 1.44 |
| 3 <sup>rd</sup> East<br>Cr. INR)               | (BEC Value as per 1.1.1 above: 3.35 |
| 4 <sup>th</sup> North 1<br>Cr. INR)            | (BEC Value as per 1.1.1 above: 6.06 |
| 5 <sup>th</sup> South<br>Cr. INR)              | (BEC Value as per 1.1.1 above: 8.41 |
| 6 <sup>th</sup> North II<br>Cr. INR)           | (BEC Value as per 1.1.1 above: 7.98 |

- 2.8 **CPBG: The following CPBG clause shall applicable:**

The contract performance security shall be 3% of annualized Basic Contract Value (without GST therein). Details as per ITB of Tender document.

- 2.9 **PPP 2012**

The said job/service is splittable and hence job is to be awarded to MSE vendor as per Public Procurement Policy, 2012 as below including the other provisions as mentioned in ITB of tender document.

*In case of Micro and Small Enterprise(s) quoted their prices within the price band of L1+15% and are not L2, L3/L4 bidder, they shall also be allowed to provide a portion of requirement by bringing down their prices to L1 price in a situation where L1 price is someone other than a micro and small enterprise and such micro and small enterprise shall be awarded upto 25% of the total tendered value. In case of more than one such Micro and Small Enterprises, the job shall be shared proportionately. Further, out of above 25%, 5% (20% of 25%) shall be reserved for MSEs owned by SC/ST entrepreneurs. Further, 3% shall be reserved for MSEs owned by women within above 25% reservation. The respective quota(s) shall be transferred to other MSEs in case of non-availability of MSEs owned SC/ST entrepreneurs/MSEs owned by women*

**MSE segregation for North-1 & North-2:**

- a. If any MSE bidder(s), gets atleast 25% (in cumulative basis) from the scenario (40:25:20:15), then no other MSE (irrespective of being in L1+15% band) shall be asked to match L1.*
- b. If any MSE bidder, gets less than 25% (in L3 or L4 position) from the scenario (40:25:20:15), than such MSE bidder if within price band L1+15% shall be given L2 quantity and such L2 becomes L3 and/or L3 becomes L4.*
- c. If none of the bidder from the scenario (40:25:20:15) is MSE bidder & L5/L6 or so on are MSEs and in L1+15% range, than 25% of the total shall be given to MSE bidders (maximum 2 MSE bidders in equally distributed quantity) and remaining 75% shall be shared to L1, L2, L3 & L4 in the ratio of 40:25:20:15.*

**MSE segregation for South, NE-1, NE-2 & East:**

- a. If any MSE bidder(s), gets atleast 25% (or in L1 or L2 position) from the scenario (50:30:20), then no other MSE (irrespective of being in L1+15% band) shall be asked to match L1.*
- b. If any MSE bidder, gets less than 25% (or in L3 position) from the scenario (50:30:20), than such MSE bidder if within price band*

*L1+15% shall be given L2 quantity and such L2 becomes L3.*

- c. If none of the bidder from the scenario (50:30:20) is MSE bidder & L4/L5 or so on are MSEs and in L1+15% range, than 25% of the total shall be given to MSE bidders (maximum 2 MSE bidders in equally distributed quantity) and remaining 75% shall be shared to L1, L2 & L3 in the ratio of 50:30:20.*

**2.10 CLAUSE REGARDING PROVISION FOR PP-LC (FOR DETAILS - REFER RELEVANT CLAUSE OF ITB):**

*Any bidder who opt to avail the provision for PP-LC. For details, relevant clause of ITB to be referred.*

*While evaluating the bid, bidder option (to avail any one out of two applicable purchase preference policies, i.e., PP-LC or PPP-2012) will be considered. For price matching and distribution of quantities among bidders, the precedence shall be in the following order:-*

*(a) Public Procurement Policy for MSE 2012*

*(b) Policy to Provide Purchase Preference (Linked with Local Content) (PP-LC).*

**NOTE:**

*If L1 is 'Class I local supplier' and opted for purchase preference under PP-LC policy, the contract for entire L1 quantity will be awarded to the L1.*

*In case L1 bidder is not a 'Class I local supplier' and 'Class I local supplier(s) have quoted prices within the price band of L1 +20%, lowest bidder among the 'Class I Local supplier' will be invited to match the L1 price for the entire L1 quantity and contract for that quantity shall be awarded to such 'Class I local supplier' subject to matching the L1 price. In case such lowest eligible 'Class I local supplier' fails to match the L1 price, the next higher 'Class I local supplier' within L1+20% shall be invited to match the L1 price and so on, and contract shall be awarded accordingly.*

**NOTE (PP-LC segregation):**

- i. If L1 bidder from the scenario 40:25:20:15 for North-1 & North-2 falls under MSE category, the entire allotted goods/ jobs shall be awarded to them as mentioned under 2.5 above without resorting to purchase preference to Class-I Local supplier as per PP-LC.

If L1 bidder from the scenario 50:30:20 for South, NE-1, NE-2 & East falls under MSE category, the entire allotted goods/ jobs shall be awarded to them as mentioned under 2.5 above without resorting to purchase preference to Class-I Local supplier as per PP-LC.

- ii. If all the bidder L1, L2, L3 & L4 for North-1 & North-2 are PP-LC ('Class I local supplier') and not MSE, the eligible MSE bidder(s) within the price band of L1+15%, shall be given 25% of the total quantity (maximum 2 bidders in equally distributed quantity) subject to rate matching with L1 bidder and remaining 75% shall be shared to L1, L2, L3 & L4 in the ratio of 40:25:20:15.

If all the bidder L1, L2 & L3 for South, NE-1, NE-2 & East are PP-LC ('Class I local supplier') and not MSE, the eligible MSE bidder(s) within the price band of L1+15%, shall be given 25% of the total quantity (maximum 2 bidders in equally distributed quantity) subject to rate matching with L1 bidder and remaining 75% shall be shared to L1, L2 & L3 in the ratio of 50:30:20.

- iii. In case, L1 bidder is other than MSE & PP-LC ('Class I local supplier') than any other lowest eligible PP-LC bidder falls in L1+20% band, shall be given L1 share. MSE position & share shall be dealt with provisions as mentioned in 2.10 above.

- iv. If L1, L2, L3 & L4 for North-1 & North-2 are neither MSE nor PP-LC ('Class I local supplier'), then any bidders who meet the provision of MSE and PP-LC ('Class I local supplier') shall be eligible to award subject to price matching with L1 bidder, in which initially 25% of the total shall be given to MSE bidders (maximum 2 MSE bidders in equally distributed quantity) and remaining 75% shall be shared to L1, L2, L3 & L4 in the ratio of 40:25:20:15 in which L1 share to be given to lowest eligible PP-LC ('Class I local supplier') bidder falls under L1+20% band and L1 becomes L2, L2 becomes L3 and so on.

If L1, L2 & L3 for South, NE-1, NE-2 & East are neither MSE nor PP-LC ('Class I local supplier'), then any bidders who meet the provision of MSE and PP-LC ('Class I local supplier') shall be eligible to award subject to

*price matching with L1 bidder, in which initially 25% of the total shall be given to MSE bidders (maximum 2 MSE bidders in equally distributed quantity) and remaining 75% shall be shared to L1, L2 & L3 in the ratio of 50:20:20 in which L1 share to be given to lowest eligible PP-LC (Class I local supplier) bidder falls under L1+20% band and L1 becomes L2, L2 becomes L3 and so on.*

*However, if any start-up bidder exists and happens to be in the L1 position, then such start-up bidder shall be given the allotted quantity as per the distribution methodology of the tender.*

*Any other situation if arise will be dealt inequitable, fair & transparent manner after giving preference to MSE and Class I local supplier and BCPL's decision in this regard will be final and binding on bidders.*

## **2.11 CLAUSE REGARDING PROVISION FOR PROCUREMENT FROM A BIDDER SHARES A LAND BORDER WITH INDIA (FOR DETAILS - REFER RELEVANT CLAUSE OF ITB):**

*Any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority.*

*For details, relevant clause of ITB to be referred.*

## **Disclaimer**

The additional terms and conditions have been incorporated by the Buyer after approval of the Competent Authority in Buyer Organization. Buyer organization is solely responsible for the impact of these clauses on the bidding process, its outcome and consequences thereof including any eccentricity / restriction arising in the bidding process due to these ATCs and due to modification of technical specification and / or terms and conditions governing the bid. Any clause incorporated by the Buyer such as demanding Tender Sample, incorporating any clause against the MSME policy and Preference to make in India Policy, mandating any Brand names or Foreign Certification, changing the default time period for Acceptance of material or payment timeline governed by OM of Department of Expenditure shall be null and void and would not be considered part of bid. Further any reference of conditions published on any external site or reference to external documents / clauses shall also be null and void. If any seller has any objection / grievance against these additional clauses or otherwise on any aspect of this bid, they can raise their representation against the same by using the Representation window provided in the bid details field in Seller dashboard after logging in as a seller within 4 days of bid publication on GeM. Buyer is duty bound to reply to all such representations and would not be allowed to open bids if he fails to reply to such representations.

This Bid is governed by the [General Terms and Conditions](#), conditions stipulated in Bid and [Service Level Agreement](#) specific to this Service as provided in the Marketplace. However in case if any condition specified in General Terms and Conditions is contradicted by the conditions stipulated in Service Level Agreement, then it will over ride the conditions in the General Terms and Conditions.

In terms of GeM GTC clause 26 regarding Restrictions on procurement from a bidder of a country which shares a land border with India, any bidder from a country which shares a land border with India will be eligible to bid in this tender only if the bidder is registered with the Competent Authority. While participating in bid, Bidder has to undertake compliance of this and any false declaration and non-compliance of this would be a ground for immediate termination of the contract and further legal action in accordance with the laws.

**---Thank You---**

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