



EPCM Consultancy Services for setting up of HPG-2, Butene-1 and PSA units at BCPL, Lepetkata

ENQUIRY DOCUMENT - MR

(Document No : B348-115-PA-MR-5020-500-RFQ)



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BRAHMAPUTRA CRACKER AND POLYMER LIMITED

(भारतसरकारकाउपक्रम)/(A Government of India Enterprise)



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प्रशासनिकभवन, पो.ओ. लेपेटकटा /ADMINISTRATIVE BUILDING, PO: LEPETKATA

जिला: डिब्रूगढ़, असम/DISTT.: DIBRUGARH, ASSAM

पिनकोड – 786006 / PIN CODE: 786006

दूरभाष: 0373 2914636 / PHONE NO. 0373 2914636

निविदासंख्या/ E-TENDER NO:

2023_EIL_744837_1

निविदादस्तावेज /TENDER DOCUMENT

FOR
PROCUREMENT
OF

**PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED
FOR BCPL**

[Bidding Doc. No.- SG/B348-115-PA-MR-5020/500]

निविदाजमाकरनेकीतिथिवसमय Tender Submission Date & Time	:	Up to 12.04.2023 at 12:00 Hrs, IST
निविदाखोलनेकीतिथिवसमय Tender Opening Date & Time	:	13.04.2023 at 14:00 Hrs, IST
पूर्वबोलीबैठककीतिथिवसमय Pre-Bid Meeting Date & Time	:	27.03.2023 at 10:30 Hrs, IST

ईएमडीमूल्य / EMD Amount	:	Refer IFB.
निविदाशुल्क/Tender Fee	:	Not applicable

TENDER NO: SG/B348-115-PA-MR-5020/500 FOR "PROCUREMENT OF PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED"
FOR BCPL, LEPETKATA



ब्रह्मपुत्रक्रेकरऔरपॉलीमरलिमिटेड

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भाग- I
SECTION – I

बोलीहेतुआमंत्रण(आईएफबी)

INVITATION FOR BIDS (IFB)



ब्रह्मपुत्रक्रेकरऔरपॉलीमरलिमिटेड

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SECTION - I

INVITATION FOR BID [IFB]

RFQ No.: **SG/B348-115-PA-MR-5020/500**

DATED: **13.03.2023**

SUB: PROCUREMENT OF PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED FOR BCPL UNDER OPEN INTERNATIONAL COMPETITIVE BIDDING BASIS.

Dear Sir/Madam,

1.0 Brahma Putra Cracker and Polymer Limited, Lepetkata (A Government of India Enterprise) invites bids from bidders for the subject supply/job, in complete accordance with the following details and enclosed Tender Documents.

2.0 The brief details of the tender are as under:

(A)

SCOPE
SUPPLY
/PROCUREMENT

OF

Brief Scope:

Design, engineering, manufacturing, packaging, testing, supply and supervision of erection & commissioning of Electric Motor driven **High Head Low Flow Centrifugal Pump** (*High speed integrally geared centrifugal pump, as per API 610*) along with accessories, auxiliaries, control panel(s), necessary instrumentation and controls, mandatory spares, commissioning spares and special tools & having the following major operating parameters:

S. NO.	ITEM NO	QTY	SERVICE	PUMPING LIQUID	Specific Gravity	FLOW (M3/HR)	DIFF. HEAD (M)	MOC
1	115-PA-001 A/B	2(1W+1S)	HD2 FEED PUMPS	Pygasolin	0.837-0.8589	8.6/7.8	394	S-6
2	115-PA-002 A/B	2(1W+1S)	HD2 RECYCLE PUMPS	Hydrocarbon	0.8181-0.8511	4.3/3.6	136	S-6
3	115-PA-004 A/B	2(1W+1S)	DEHEXANIZER REFLUX PUMPS	Hydrocarbon	0.8065-0.8457	6.9/7.9	344	S-6
4	115-PA-005 A/B	2(1W+1S)	DEHEXANIZER BOTTOM PUMPS	Hydrocarbon	0.727.3-0.869.6	3.4/3.7	149	S-6
5	119-PA-005 A/B	2(1W+1S)	REACTOR EFFULENT PUMPS	LPG + POLYMER	0.4895-0.5459	4.8/5.8	151	S-6
6	119-PA-006 A/B	2(1W+1S)	RECYCLE COLOUMN FEED PUMPS	HC	0.506-0.5453	4.7/5.2	208	S-6
7	119-PA-007 A/B	2(1W+1S)	RECYCLE COLUMN REFLUX PUMPS	HC	0.466-0.5118	1.5/3	77	S-6

[For variation in process conditions refer process datasheet enclosed in the bid document. For complete details, refer bid document.]

Refer Bidding Document for detailed scope.

TENDER NO: **SG/B348-115-PA-MR-5020/500** FOR "PROCUREMENT OF **PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED**" FOR BCPL, LEPETKATA



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(भारतसरकारकाउपक्रम)/(A Government of India Enterprise)

(B)	TENDER NO. & DATE	SG/B348-115-PA-MR-5020/500 Dated 13.03.2023 E-TENDER NO: 2023_EIL_744837_1																																							
(C)	TYPE OF BIDDING SYSTEM	<table border="1"> <tr> <td>SINGLE BID SYSTEM</td> <td>X</td> </tr> <tr> <td>TWO BID SYSTEM</td> <td>✓</td> </tr> </table>				SINGLE BID SYSTEM	X	TWO BID SYSTEM	✓																																
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TWO BID SYSTEM	✓																																								
(D)	CONTRACTUAL DELIVERY DATE	For Supply: (i) For Indian Bidders: 11 (Eleven) Months on FOT Despatch Point Basis from the date of Fax of Acceptance (FOA). The date of LR/GR shall be considered as the date of Delivery. (ii) For Foreign Bidders: 10 (Ten) Months on FOB International port of exit basis from the date of Fax of Acceptance (FOA). Date of Bill of Lading shall be considered as date of delivery.																																							
(E)	BID SECURITY / EARNEST MONEY DEPOSIT (EMD)	<table border="1"> <tr> <td>APPLICABLE</td> <td>✓</td> </tr> <tr> <td>NOT APPLICABLE</td> <td>X</td> </tr> </table> <table border="1"> <thead> <tr> <th>Sl. No.</th> <th>Group No.</th> <th>(For Indian Bidders) EMD Amount in INR</th> <th>(For Foreign Bidders) EMD Amount in USD</th> </tr> </thead> <tbody> <tr><td>1.</td><td>A1</td><td>8,39,800.00</td><td>10,110.00</td></tr> <tr><td>2.</td><td>A2</td><td>7,83,800.00</td><td>9,440.00</td></tr> <tr><td>3.</td><td>A3</td><td>8,39,800.00</td><td>10,110.00</td></tr> <tr><td>4.</td><td>A4</td><td>7,83,800.00</td><td>9,440.00</td></tr> <tr><td>5.</td><td>A5</td><td>7,83,800.00</td><td>9,440.00</td></tr> <tr><td>6.</td><td>A6</td><td>8,39,800.00</td><td>10,110.00</td></tr> <tr><td>7.</td><td>A7</td><td>7,27,800.00</td><td>8,760.00</td></tr> </tbody> </table> <i>[Itemized or Lump sum as per site requirement]</i> In case, Bidder intends to quote multiple Groups, shall be required to submit EMD amount on cumulative basis. Note: In case any foreign bidder is submitting EMD amount in INR, the formality required to be completed as per law (if any) is to be fulfilled by the concerned foreign bidder. (Refer clause no.16 of ITB and BDS for details)				APPLICABLE	✓	NOT APPLICABLE	X	Sl. No.	Group No.	(For Indian Bidders) EMD Amount in INR	(For Foreign Bidders) EMD Amount in USD	1.	A1	8,39,800.00	10,110.00	2.	A2	7,83,800.00	9,440.00	3.	A3	8,39,800.00	10,110.00	4.	A4	7,83,800.00	9,440.00	5.	A5	7,83,800.00	9,440.00	6.	A6	8,39,800.00	10,110.00	7.	A7	7,27,800.00	8,760.00
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(E1)	DECLARATION FOR BID SECURITY	Bidder (i.e. MSEs, Start-ups and CPSEs) to whom exception for submission of EMD is allowed as per guideline in vogue as per the provision of the Bidding Document is required to submit Declaration for Bid Security in bid as per proforma at Form F-2A.																																							

TENDER NO: SG/B348-115-PA-MR-5020/500 FOR "PROCUREMENT OF PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED" FOR BCPL, LEPETKATA



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(भारतसरकारकाउपक्रम)/(A Government of India Enterprise)

(F)	AVAILABILITY OF TENDER DOCUMENT ON WEBSITE(S)	From 13.03.2023 to 12.04.2023 (12:00 Hrs, IST) on following websites: (i) http://www.bcplonline.co.in (ii) Govt. CPP Portal / BCPL's e-Procurement Portal (e-Portal) - https://eprocure.gov.in/eprocure/app (iii) https://tenders.eil.co.in
(G)	DATE, TIME & VENUE OF PRE-BID MEETING	Date: 27.03.2023 ^(*) Time : 10:30 HRS (IST) Pre Bid meeting can be joined using following Link: https://eil1.webex.com/eil1/j.php?MTID=m262facc5ac14564857ef9afee17a962 Join by Meeting number Meeting number (access code): 2651 565 8368 Meeting password: HHsvHHG6G35
(H)	BID DUE DATE AND TIME (ON OR BEFORE)	12.04.2023 up to 12:00 Hrs, IST
(I)	DATE, & TIME OF UN-PRICED BID OPENING	13.04.2023 ^(*) at 14:00 Hrs, IST
(J)	CONTACT DETAILS OF TENDER DEALING OFFICER	Name: Ms. Sangitta Ghuliani Designation: Sr.GM (SCM) Phone No. & Extn :0124-289-1284 /1306 /1831 e-mail: sangitta.ghuliani@eil.co.in / lalit.sharma@eil.co.in / bk.maharana@eil.co.in
(K)	DEALING BCPL'S OFFICE ADDRESS	Brahmaputra Cracker and Polymer Limited (A Government of India Enterprise) C&P Department, Administrative Building, PO: Lepetkata, Distt.: DIBRUGARH Assam, Pin Code:786006,

(*) In case of the days specified above happens to be a holiday in BCPL/EIL, the next working day shall be implied.

3.0 Bids must be submitted strictly in accordance with Clause No. 11 of ITB (Section-III). The IFB is an integral and inseparable part of the Tender Document.

4.0 Bid must be submitted only on <https://eprocure.gov.in/eprocure/app>. Further, the following documents in addition to uploading in the bid on BCPL's e-Portal shall also be submitted in Original (in physical form) within 7 (seven) days from the Bid Due Date provided the scanned copies of the same have been uploaded in e-Portal by the bidder along with e-bid within the Bid Due Date & Time, to the address mentioned in Bidding Data Sheet (BDS) [Annexure-IV to Section-III]:-

- EMD/Bid Security/~~Declaration for Bid Security (as applicable)~~
- Power of Attorney
- Integrity Pact

5.0 Bidder(s) are advised to submit their bid strictly as per terms and conditions of the Tender Documents and not to stipulate any deviations/exceptions.

TENDER NO: SG/B348-115-PA-MR-5020/500 FOR "PROCUREMENT OF PUMP-CENTRIFUGAL HIGH SPEED INTEGRALLY GEARED" FOR BCPL, LEPETKATA



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6.0 Bidder, may download the complete Tender Document alongwith its amendment(s) if any from websites as mentioned at 2.0 (F) of IFB and submit their Bid complete in all respect as per terms & conditions of Tender Document on or before the Bid Due Date & Time.

7.0 Bid(s) received from bidders shall be taken into consideration for evaluation & award provided that the Bid is found responsive subject to provisions contained in Clause No. 2 of ITB (Section-III).

The Tender Document calls for offers on single point "Sole Bidder" responsibility basis (except where Consortium bid is allowed pursuant to clause no. 3.0 of ITB) and in total compliance of Scope of Supply /Specification(s) as specified in Tender Document.

8.0 Any revision, clarification, addendum, corrigendum, time extension, etc. to this Tender Document will be hosted on the above mentioned website(s) only. Bidders are requested to visit the website regularly to keep themselves updated.

9.0 All the bidders including those who are not willing to submit their bid, are required to submit F-6 (Acknowledgement cum Consent letter) duly filled within 7 days from the date of receipt of tender information.

10.0 **Non-Disclosure Agreement (NDA): Applicable**

Confidentiality of Document: Bidder shall treat the Bidding Document and contents thereof as confidential. Bidder is also required to enter into Non-Disclosure Agreement as per the format provided by the Licensor appointed by Client and shall comply the same. Bidder shall also enter into Non-Disclosure Agreement with their sub supplier(s)/ sub-contractor(s)/ agencies (if any) (as applicable) as per the requirement specified by the Licensor appointed by Client before commencement of works.

Bidder can download / view the Bidding documents from CPP Portal <https://eprocure.gov.in/eprocure/app> only, on or before the Bid submission due date and time, following the below instructions:

- i. Bidder is required to execute a Non-Disclosure Agreement (NDA) with the Licensor before obtaining the enquiry document. Bidder to note that submission of duly signed and stamped NDA strictly as per the format without any deviation is mandatory, failing which enquiry document shall not be issued.
- ii. Bidder shall download the NDA format from CPP Portal (URL: <https://eprocure.gov.in/eprocure/app>) and upload duly filled in, signed & stamped copy of the same on CPP Portal (URL: <https://eprocure.gov.in/eprocure/app>) only. This is a mandatory requirement failing which the bidder will not be able to download the Bidding document (Technical and Commercial both) from the website <https://eprocure.gov.in/eprocure/app>.
- iii. The NDA can be submitted online on the CPP website till bid due date & time only. Bidder to take care of the same and submit NDA agreement well within the time.
- iv. Bidder can download the complete Bidding document (including technical part also) from CPP Portal (URL: <https://eprocure.gov.in/eprocure/app>) on or before the bid due date and time, only after acceptance of NDA submitted by the bidder.
- v. The NDA submitted through CPP Portal (URL: <https://eprocure.gov.in/eprocure/app>) shall **ONLY** be considered. NDA submitted through Fax/e-mail/Physical/ submitted on any other website (other than CPP website <https://eprocure.gov.in/eprocure/app>) shall be rejected.

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BRAHMAPUTRA CRACKER AND POLYMER LIMITED

(भारतसरकारकाउपक्रम)/(A Government of India Enterprise)

vi. Along with NDA, bidder shall submit self-declaration in their Company letter head that they have not changed/ modified any content of the NDA (secrecy agreement).

11.0 **Registration of supplier on Government e-Marketplace (GeM):**

Government of India has introduced an online procurement portal – 'Government e-Marketplace (GeM)' with the aim to transform the way in which public procurement of goods and services is done by the Government Ministries/Departments, PSUs, autonomous bodies etc. GeM aims to enhance transparency, efficiency and speed in public procurement.

BCPL is already registered on GeM as Buyer and have started procurement through GeM.

- (i) Sellers providing Goods and Services are required to register on GeM and obtain a unique GeM Seller ID, and provide the Seller ID in bid or before placement of Purchase order/ Letter of Acceptance.
- (ii) Seller ID is to be incorporated in every Purchase Order/ Letter of Acceptance issued by BCPL.

11.0 SAP generated Request for Quotation (RFQ), if any shall also form an integral part of the Tender Document.

12.0 Bidders if so desires, may seek in writing the reason for rejection of their bid, to which BCPL shall respond quickly.

13.0 In case any bidder is found to be involved in cartel formation, his bid will not be considered for further evaluation / placement of order. Such bidder's will be debarred from bidding in future for EIL/BCPL.

This is not an Order.

For & on behalf of
For Brahma Putra Cracker & Polymer Limited

(Authorized Signatory)
Name : Ms. Sangitta Ghuliani
Designation : Sr. GM (SCM)
E-mail ID : sangitta.ghuliani@eil.co.in
Contact No. :0124-289-1284 /1306 /1831.



भाग – II
SECTION – II
बोलीमूल्यांकनमानदंड (बीईसी)
और
मूल्यबोलीमूल्यांकनकार्यप्रणाली
BID EVALUATION CRITERIA (BEC)
&
EVALUATION METHODOLOGY



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SECTION-II

BID EVALUATION CRITERIA [BEC] AND EVALUATION METHODOLOGY

A. Technical Criteria :

- 1.0 The Bids submitted by only such bidders who meet the criteria as below, should be taken up for detailed evaluation.

2.0 BIDDER'S QUALIFICATION CRITERIA:

- 2.1 The Bidder shall be the manufacturer of the proposed **High Head Low Flow Centrifugal Pumps** (High speed integrally geared centrifugal pump, as per API-610) & shall be the single point responsibility vendor (SPRV) for the complete Electric motor driven **High Head Low Flow Centrifugal Pump** (high speed integrally geared centrifugal pump) package.
- 2.2 The Bidder shall have designed, engineered, manufactured, packaged, tested and supplied, in the last TEN (10) years, from the proposed manufacturing plant, at least ONE (1) no. **Electric Motor driven High Head Low Flow Centrifugal Pump (high speed integrally geared centrifugal pump package, as per API-610)**, which is from the same model and similar in terms of Driver Rating, operating conditions (Flow & Differential Head), Service and Speed, as offered. As a minimum, this package shall have completed ONE (1) Year of operation at site as on the bid due date.

Notes:

- Similar driver rating, operating conditions (Flow & Differential Head) & speed would imply 80 % or higher.*
- Similar service means Hydrocarbon Service*
- The TEN (10) year time period mentioned above shall be reckoned from bid due date.*
- In case of extended bid submission date, final bid due date shall be considered.*
- In case all the above parameters are not available from single past reference, more than one reference can be cited/ considered to meet the above qualification requirement.*

For qualification of the bidder clause 2.1 and clause 2.2 **above** are to be read in conjunction.

- 2.3 In case the Indian bidder does not meet the criteria specified in clause no. 2.2 above and are quoting based on the experience of Foreign based another company (Supporting Company) (*), then bidder can still be qualified provided:
- The supporting company on its own meets the criteria specified in clause no. 2.2 above and should not rely on any other company or through any other arrangement like technical collaboration agreement.
 - As a minimum, the bidder and their supporting company shall furnish the scope division matrix for this job in line with clause number (b) of Appendix-A1 along with the bid.

** Supporting Company as defined in Clause H) of Section-II of this Bidding Document.*

- 2.4 A job executed by a bidder for its own plant/projects cannot be considered as experience for the purpose of meeting requirement of BEC/ BQC of the tender. However, jobs executed for Subsidiary /Fellow subsidiary / Holding company will be considered as experience for the purpose of meeting BEC/ BQC subject to submission of tax paid invoice (s) duly certified by



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Statutory Auditor of the Bidder towards payments of statutory tax in support of the job executed for Subsidiary/Fellow subsidiary/ Holding company. Such Bidders to submit these documents in addition to the documents specified to meet BQC /BEC.

- 2.5 In case of take-over of an OEM (Original Equipment Manufacturer) by the Bidder, the experience of erstwhile OEM meeting the BQC requirements specified in Clause 2.1 & 2.2 above, can also be considered as valid, provided the proposed plant of manufacturing remains the same.

B. Financial Criteria :

- 1.1 **Annual Turnover:** The minimum annual turnover of the bidder as per the Audited Annual Financial Statement in any one of the immediate three preceding financial years shall be as per below table:

Table A:

Sl. No.	Group No.	For Indian Bidders (in INR)	For Foreign Bidders (in USD)
1.	A1	2,61,41,900.00	3,14,770.00
2.	A2	2,43,99,100.00	2,93,790.00
3.	A3	2,61,41,900.00	3,14,770.00
4.	A4	2,43,99,100.00	2,93,790.00
5.	A5	2,43,99,100.00	2,93,790.00
6.	A6	2,61,41,900.00	3,14,770.00
7.	A7	2,26,56,300.00	2,72,800.00

- 1.2 **Net worth:** Net worth of the bidder should be positive as per the Audited Annual Financial Statement of immediate preceding financial year. Net worth shall be calculated as per format (F-10) given in tender.

- 1.3 **Working Capital:** The minimum working capital of the bidder as per the Audited Annual Financial statements of immediate preceding financial year shall be as per below table:

Table B:

Sl. No.	Group No.	For Indian Bidders (in INR)	For Foreign Bidders (in USD)
1.	A1	52,28,400.00	62,950.00
2.	A2	48,79,800.00	58,760.00
3.	A3	52,28,400.00	62,950.00
4.	A4	48,79,800.00	58,760.00
5.	A5	48,79,800.00	58,760.00
6.	A6	52,28,400.00	62,950.00

TENDER NO: SG/B348-115-PA-MR-5020/500 FOR "PROCUREMENT OF PUMP-CENTRIFUGAL.HIGH SPEED INTEGRALLY GEARED"
FOR BCPL, LEPETKATA



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Sl. No.	Group No.	For Indian Bidders (in INR)	For Foreign Bidders (in USD)
7.	A7	45,31,300.00	54,560.00

Notes:

- (i) If the bidder's working capital is negative or inadequate, the bidder shall submit a letter from their bank having net worth not less than Rs.100 crores (or equivalent in USD), confirming the availability of line of credit for working capital amount mentioned herein above. The line of credit letter from bank to be submitted strictly as per format [F-9](#).
- a) Declaration Letter/Certificate for line of credit due to short fall of working capital shall be from single bank only. Letters from multiple banks shall not be applicable. However, banking syndicate will also be acceptable wherein group of banks can jointly provide line of credit to the bidder.
- b) The bank shall be required to issue the letter for declaration /certificate of line of credit on their letter head along with the contact details of the issuing authority like email id, contact number etc. The format for Certificate from Bank for Line of Credit is provided as attached [F-9](#).

- (ii) **Annual Turnover:** Preceding 3 financial years mentioned in aforesaid BEC refer to immediate 3 preceding financial years wherever the closing date of the bid is after 30th Sept. of the relevant financial year. In case the tenders having the due date for submission of bid up to 30th September of the relevant financial year, and audited financial results of the immediate 3 preceding financial years are not available, the audited financial results of the 3 years immediately prior to that will be considered. Further, in case bidder is meeting the Annual Turnover criteria of BEC based on Audited Financial Statement of any one of the preceding 3 financial years (as mentioned above), the same shall suffice and bidder may submit format [F-10](#) accordingly.

Wherever the closing date of the bid is after 30th Sept. of the relevant financial year, bidder has to compulsorily submit the audited financial results for the immediate 3 preceding financial years.

- (iii) **Net Worth/Working Capital:** Immediate preceding financial year mentioned in aforesaid BEC refer to audited financial results for the immediate preceding financial year wherever the closing date of the bid is after 30th Sept. of the relevant financial year. In case the tenders having the due date for submission of bid up to 30th September of the relevant financial year, and audited financial results of the immediate preceding financial year is not available, in such case the audited financial results of the year immediately prior to that year will be considered as last Financial year for Networth / Working Capital calculation.

Wherever the closing date of the bid is after 30th Sept. of the relevant financial year, bidder has to compulsorily submit the audited financial results for the immediate preceding financial years.

Bidder is to submit Audited Financial Statement of immediate preceding financial years (as mentioned above) along with format [F-10](#) accordingly for Networth/ Working Capital.

- (iv) Any shortfall information / documents on the Audited Annual Report / Financial Statement of the Bidder and/or line of credit for working capital issued on or before the



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final bid due date can only be sought against Commercial queries (CQs). Any information/ documents issued post final bid due date shall not be considered for evaluation.

- (v) For the bidders whose financial year is calendar year, for such bidders the audited financial results shall be considered as calendar year in lieu of financial year.

General Notes:

- (a) Bidder can quote for any or all Groups of MR.
- (b) In case the bidder intends to qualify for any of the Group, bidder shall meet the minimum values mentioned in [Tables A & B](#) above for respective MR Group(s) for which bidder intend to qualify.
- (c) In case bidder intends to qualify for more than one Group, the bidder shall meet the minimum values mentioned in [Tables A & B](#) above on cumulative basis.
- (d) In case bidder meets the financial criteria individually for the quoted Group but does not meet the same on cumulative basis and such bidder is lowest (L-1) for more than one Group, then the award shall be finalized on least cost combination basis to OWNER.

- C. Exchange rate for Conversion of Currency for evaluation of documents submitted by bidders for BEC which are in other currency than specified in BEC shall be as follows:

~~(a) **BEC (Technical Criteria):** Bill Selling (foreign exchange) Rate of State Bank of India as prevailing on the date of award of contract submitted by bidder.~~

(b) **BEC (Financial Criteria):**

(i) **For Annual Turnover:**

The average of Bill Selling (foreign exchange) Rate of State Bank of India as prevailing on the First date and Last date of the respective Financial Year.

(ii) **For Net-Worth & Working Capital:**

The Bill Selling (foreign exchange) Rate of State Bank of India as prevailing on the Last date of the respective Financial Year.

- (c) In case, the SBI Selling rate is not available as on the date of conversion as specified above for respective cases, the exchange rate for conversion of currency shall be taken from the internet, such as:

<https://www.xe.com/currencyconverter>

<https://economictimes.indiatimes.com/markets/forex/currency-converter>

<https://www.oanda.com/currency/converter>

- D. Only documents (Purchase Order, Inspection release note (IRN)/Completion certificate etc.) which have been referred/ specified in the Bid shall be considered in reply to queries during evaluation of Bids.

~~E. E.01 Experience of bidder acquired as a subcontractor can be accepted against submission of certificate from end user by such bidder along with other specified documents. DELETED~~

- F. **RELAXATION OF PRIOR TURNOVER AND PRIOR EXPERIENCE FOR STARTUPS (AS DEFINED IN GAZETTE NOTIFICATION NO. D.L-33004/99 DATED 18.02.2016 AND 23.05.2017 OF MINISTRY OF COMMERCE AND INDUSTRY), AS AMENDMED TIME TO TIME- NOT APPLICABLE.**



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~~Prior turnover and prior experience as mentioned above in financial and technical criteria of BEC shall not be required for all Startups [whether Micro & Small Enterprises (MSEs) or otherwise] subject to their meeting the quality and technical specifications specified in tender document.~~

~~For availing the relaxation, bidder is required to submit requisite certificate towards Startup enterprise registration issued by Department for Promotion of Industry and Internal Trade (DPIIT), Ministry of Commerce & Industry and relaxation is to be given to the specific goods / jobs domain wherein they are registered for.~~

~~Wherever the "Certificate of Recognition" is stipulating the domain of startup, the domain of startup is to be considered based "Certificate of Recognition" issued by Department of Promotion of Industry and Internal Trade (DPIIT). Startups having the "Certificate of Recognition" which do not mention Domain, in such case startups are also required to submit the documents for the same including the application submitted to DPIIT.~~

~~The above documents should be certified by the Chartered Accountant (not being an employee or a Director or not having any interest in the bidder's company/firm) and notary public with legible stamp.~~

G. **G.01. DOCUMENTS TO BE SUBMITTED FOR COMPLIANCE TO BEC**

(i) **Technical Criteria of BEC (BID EVALUATION CRITERIA):**

Bidder shall submit the following documents to establish that the bidder meets the Qualification requirements as per clause no. [A 2.0](#) above of this document:

- a) Duly completed Bidder Proven Track Record Pro-forma as enclosed with the bid document, together with all back-up documents specified therein, duly authenticated as required.
- b) Documentary evidence like copies of Purchase Order and Inspection release note (IRN), towards meeting PTR requirements {[as per A 2.2 above](#)}, based on which qualification is sought.
- c) Bidder shall also furnish certificate from Owner/PMC towards operation for a minimum period of one (1) year. Alternatively, Certificate issued by CEO or CFO or Company Secretary of Bidder is also acceptable. In such a case, bidder shall submit certificate/undertaking from CEO or CFO or Company Secretary of the bidder on their letter head indicating "The referenced Model of the proposed item/s has been in operation for a minimum period of one year at site."
- d) General Reference List for the proposed equipment.
- e) Latest Product Catalogs of the manufacturer for the proposed equipment.
- f) In case qualification is sought as per Clause A 2.3 & A 2.4 above, bidder shall also submit the documents specified in the respective clauses.
- g) In case qualification is sought as per Clause A 2.5 above, bidder shall also submit documents to establish the take-over of OEM by the bidder, duly signed by the CEO or CFO or Company Secretary of the Bidder in addition to above Clause G i) (a) to (e).
- h) The Inspection release note (IRN)/Completion Certificates shall have details like Purchase Order no. / Date, Brief Scope, Completion date and Date of start and Completion etc.



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- i) Only documents (Purchase Order, Inspection release note (IRN)/Completion certificate etc.) which have been referred/ specified in the Bid shall be considered in reply to queries during evaluation of Bids.

(ii) **Financial Criteria of BEC:**

BEC Clause No.	Description	Documents required for qualification
B	Documents Required-Financial Criteria	
B(1.1)	Annual Turn-over	Bidder(s) shall submit copy of Audited Annual Financial Statement [including Auditor's Report, Balance Sheets, Profit and Loss Accounts statements, Notes & schedules etc.] of immediate three (3) preceding Financial Year(s) along with un-price bid. However, in case bidder is meeting the Annual Turnover criteria of BEC based on Audited Financial Statement of any one of the immediate preceding 3 financial years, the same shall suffice.
B (1.2)	Net Worth	Bidder(s) shall submit copy of Audited Annual Financial Statement [including Auditor's Report, Balance Sheets, Profit and Loss Accounts statements, Notes & schedules etc.] of immediate preceding Financial Year along with un-priced bid.
B (1.3)	Working Capital	Bidder(s) shall submit copy of Audited Annual Financial Statement [including Auditor's Report, Balance Sheets, Profit and Loss Accounts statements, Notes & schedules etc.] for the immediate preceding Financial Year along with un-price bid. If the bidder's working capital is negative or inadequate, the bidder shall submit a letter from the bidder's bank having net worth not less than Rs.100 Crores (or equivalent USD), confirming the availability of line of credit for working capital amount mentioned in Sr. No. B (1.3) above. The line of credit letter from bank to be submitted strictly as per format at F-9.

Bidder shall furnish the duly filled and signed Check list for submission of documents for qualification for Bid Evaluation Criteria (BEC) as per format F-8 (B).

G.02. AUTHENTICATION OF DOCUMENTS TO BE SUBMITTED IN SUPPORT OF BEC:



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i. Technical Criteria of BEC:

a) For Indian Bidders:

All documents in support of Technical Criteria of BEC to be furnished by the Bidder shall necessarily be duly certified/ attested by [Chartered Engineer and Notary Public with legible stamp](#).

b) For Foreign Bidders:

All documents in support of Technical Criteria of BEC to be furnished by the Bidder shall necessarily be duly certified/ attested by Chartered Engineer/ Licensed Professional Engineer/EurEta Registered Engineer/ Eur Ing or Equivalent Registered Engineer of bidder's country with legible stamp.

Further, supporting document pertaining to technical BEC should also be certified true copies, duly signed, dated and stamped by an official, authorized for this purpose in Indian Embassy/ High Commission in bidder's country. However, member countries of Hague Convention 1961, supporting document pertaining to technical BEC Apostille affixed by Competent Authorities designated by the government of bidder's country shall also be acceptable.

ii. Financial Criteria of BEC:

a) For Indian Bidders:

Bidder shall submit "Details of financial capability of Bidder" in prescribed format (F-10) duly signed and stamped by a Chartered Accountant / Certified Public Accountant (CPA).

[Further, copy of audited annual financial statements submitted in bid shall be duly certified/ attested by Notary Public with legible stamp.](#)

b) For Foreign Bidders:

Bidder shall submit "Details of financial capability of Bidder" in prescribed format (F-10) duly signed and stamped by a [Chartered Accountant/ Certified Public Accountant \(CPA\)/ Director \(Finance\) of bidder company](#).

Further, copy of audited annual financial statements submitted in bid shall be certified true copies, duly signed, dated and stamped by an official, authorized for this purpose in Indian Embassy/ High Commission in bidder's country. However, member countries of Hague Convention 1961, supporting document pertaining to financial BEC Apostille affixed by Competent Authorities designated by the government of bidder's country shall also be acceptable.

H. **Eligibility criteria in case bid is submitted on the basis of technical experience of FOREIGN BASED ANOTHER COMPANY (SUPPORTING COMPANY) which holds more than fifty percent of the paid up share capital of the bidder company or vice versa:**

Offers of those bidders (not under consortium arrangement) who themselves do not meet the technical experience criteria as stipulated in the BEC and are quoting based on the experience of Foreign based another company (Supporting Company) can also be



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considered. In such case the supporting company should hold more than fifty percent of the paid up share capital of the bidding company or vice versa.

However, the supporting company should on its own meet the technical experience as stipulated in the BEC and should not rely on any other company or through any other arrangement like Technical collaboration agreement.

In that case as the bidding company is dependent upon the technical experience of another company with a view to ensure commitment and involvement of the companies involved for successful execution of the contract, the participating bidder should enclose the following Agreements/ Guarantees/ Undertakings along with the techno-commercial bid:

- (i) An Agreement between the bidder and the supporting company shall be as per format enclosed at [Appendix- A1](#)
- (ii) Guarantee by the foreign based supporting company/Guarantor to be as per format enclosed at [Appendix- A2](#)
- (iii) Undertaking by Supporting Company to provide a Performance Bank Guarantee (as per format and instructions enclosed at [Appendix- A3](#)), equivalent to 50% of the value of the PBG which is to be submitted by the bidding company, in case of being the successful bidder.
In cases where foreign based supporting company does not have Permanent Establishment in India as per Indian Income Tax Act, the bidding company can furnish Performance Bank Guarantee for an amount which is sum of PBG amount to be submitted by the bidder and additional PBG amount required to be submitted by the supporting company subject to the condition that supporting company have 100% paid up equity share capital of the bidder either directly or through intermediate subsidiaries or vice versa.
In such case bidding company shall furnish an undertaking that their foreign based supporting company is not having any Permanent Establishment in India in terms of Income Tax Act of India.
- (iv) Undertaking from the supporting company to the effect that in addition to invoking the PBG submitted by the bidding company, the PBG provided by supporting company shall be invoked by BCPL due to non-performance of the bidding company.

Notes:

1. In case Supporting Company fails to submit Bank Guarantee as per (iii) above, EMD/SD submitted by the bidder shall be forfeited.
 2. The Financial BEC of tender is to be met by bidder on their own.
 3. The Supporting Company shall meet conditions of 'Eligible Bidder', as per clause no.2.0 of Section-III (ITB).
 4. The [Clause-K](#) as below shall be applicable to above supporting company also.
- I. Apart from above, Bidder must submit all other relevant documents/ information as specified in the Scope of Work/SCC for Technical Evaluation of bid or specified elsewhere in the Tender Document, towards proof of its responsiveness.
- ~~J. Bidder should have minimum prescribed domestic value addition requirement in line with the Domestically Manufactured Iron & Steel Policy (DMI&SP) & its amendment for the Iron & Steel products involved in execution of the contract. Bidder shall submit affidavit from the~~



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~~domestic manufacturers of such Iron & Steel products as per the Form 1 enclosed with the policy document (Refer Annexure XV of SCC).~~

~~In case Stockiest and Item Rate/ EPC/ Package Bidders expressing their inability to furnish the above mentioned affidavit from Indian Manufacturers at Bidding stages, Bidders may submit the affidavit after placement of Order. However, an undertaking shall be submitted by the Bidder along with the Bid (refer Annexure XV of SCC).~~ **NOT APPLICABLE**

K. PROCUREMENT FROM A BIDDER WHICH SHARES A LAND BORDER WITH INDIA –
Applicable as per [Annexure B](#) to ITB.

L. EVALUATION METHODOLOGY:

- (1) Evaluation and Award shall be on Group-wise lowest evaluated price (L-1) basis. The evaluation of all techno-commercially acceptable bids, to arrive at the lowest evaluated bid shall be carried out as under:

A. Award Methodology:

Items under each group are indivisible. Grouped item(s) shall not be split ordered. Group(s) is / are defined as A1, A2, ..., A7 etc., in the MR / Technical Section of the Bidding Document.

- (2) *The evaluated price of bidders shall include the following:*

(a) Where only Indigenous Offers Exist:

- i. Ex-works price quoted by the bidder (including packing, forwarding, and GST on components and raw materials but excluding Inland Transportation to Delivery Location) including cost of Inspection by Third Party Agency, mandatory spares etc. (wherever applicable).
- ii. Inland transportation upto Delivery location and other costs incidental to delivery of goods
- iii. GST (CGST & SGST/UTGST or IGST) on the finished goods including inland transportation (i.e. on sl. no. i and ii above)
- iv. ~~Charges for incidental services like Erection, Installation & Commissioning, Training to the Purchasers' personnel etc. and GST (CGST & SGST/UTGST or IGST) on these services~~
- v. Charges for following service(s) and GST (CGST & SGST/UTGST or IGST) on the service(s) :
 - Supervision:
 - (5) Man-days per pump package i.e., total 10 days for each Group shall be considered for evaluation purpose.
 - [Mandays for supervision Service as mentioned above shall be considered for the purpose of evaluation based on the per diem rate to be quoted by the Bidder.]
- vi. Technical Loading / Other loading, if any, as specified in Tender Document
- vii. Less input credit of GST

(b) Where only Foreign Offers Exist:



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- i. CFR price quoted by the bidder (including packing, forwarding, cost of Inspection by Third Party Agency, mandatory spares etc., and Ocean Freight charges from International port of Exit to Port of Entry in India.)
- ii. Marine Insurance @ 1% of FOB Price.
- iii. Applicable Import duty on [CIF Price plus Landing Charges@1% of CIF price].
- ~~iv. Charges for incidental services like Erection, Installation & Commissioning, Training to the Purchasers' personnel etc plus applicable GST (CGST & SGST/UTGST or IGST) on these services.~~
- v. Charges for following service(s) and GST (CGST & SGST/UTGST or IGST) on the service(s) :
 - Supervision:
 - (5) Man-days per pump package i.e., total 10 days for each Group shall be considered for evaluation purpose.

[Mandays for supervision Service as mentioned above shall be considered for the purpose of evaluation based on the per diem rate to be quoted by the Bidder.]
- vi. Technical Loading / Other loading, if any, as specified in Tender Document
- vii. Less input credit of GST (including IGST component in custom duty) wherever applicable

Note: In case of applicability of concessional/preferential rate of Import Duty/Custom Duty (if quoted by foreign bidder in terms of ITB), the same shall be considered for evaluation/comparison of bid.

(c) Where Domestic and Foreign Offers Exists:

The evaluated price of domestic bidders shall include the following:

- i. Ex-works price quoted by the bidder (including packing, forwarding, and GST on components and raw materials but excluding Inland Transportation to Delivery Location) including cost of Inspection by Third Party Agency, mandatory spares etc. (wherever applicable).
- ii. GST (CGST & SGST/UTGST or IGST) on the finished goods (i.e. on sl. no. i above)
- ~~iii. Charges for incidental services like Erection, Installation & Commissioning, Training to the Purchasers' personnel etc. and GST (CGST & SGST/UTGST or IGST) on these services~~
- iv. Charges for following service(s) and GST (CGST & SGST/UTGST or IGST) on the service(s) :
 - Supervision:
 - (5) Man-days per pump package i.e., total 10 days for each Group shall be considered for evaluation purpose.

[Mandays for supervision Service as mentioned above shall be considered for the purpose of evaluation based on the per diem rate to be quoted by the Bidder.]
- v. Technical Loading / Other loading, if any, as specified in Tender Document
- vi. Less input credit of GST

And

The evaluated price of foreign bidders shall include the following:



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- i. CFR price quoted by the bidder (including packing, forwarding, cost of Inspection by Third Party Agency, mandatory spares etc., and Ocean Freight charges from International port of Exit to Port of Entry in India.)
- ii. Marine Insurance @ 1% of FOB Price.
- iii. Applicable Import duty on [CIF Price plus Landing Charges@1% of CIF price].
- iv. ~~Charges for incidental services like Erection, Installation & Commissioning, Training to the Purchasers' personnel etc plus applicable GST (CGST & SGST/UTGST or IGST) on these services.~~
- viii. Charges for following service(s) and GST (CGST & SGST/UTGST or IGST) on the service(s):
 - Supervision:
 - (5) Man-days per pump package i.e., total 10 days for each Group shall be considered for evaluation purpose.

[Mandays for supervision Service as mentioned above shall be considered for the purpose of evaluation based on the per diem rate to be quoted by the Bidder.]
- ix. Technical Loading / Other loading, if any, as specified in Tender Document
- x. Less input credit of GST (including IGST component in custom duty) wherever applicable.

Note: In case of applicability of concessional/preferential rate of Import Duty/Custom Duty (if quoted by foreign bidder in terms of ITB), the same shall be considered for evaluation/comparison of bid.

Notes:

- a. Output GST shall not be loaded on the bidder price as 100% GST Credit available to the owner on GST amount.
- b. Loading on account of technical parameter stipulated as per loading criteria specified in MR, if any.
- c. In case the bidder is covered under Composition Scheme under GST Laws, then Bidder should quote the price inclusive of the GST (CGST & SGST/UTGST or IGST). Further, such bidder should mention "Cover under Composition system" in column for GST (CGST & SGST/UTGST or IGST) of Price Schedule.
- d. In case any unregistered bidder is submitting their bid, their prices will be loaded with applicable GST (CGST & SGST/UTGST or IGST) during evaluation (if applicable as per act/law in vogue). Where GAIL is entitled for input tax credit of GST (CGST & SGST/UTGST or IGST), the same will be considered for evaluation of bid as per evaluation methodology of the tender document.
- e. In case any cess on GST is applicable, same shall also be loaded for evaluation.
- f. Indian Bidders to consider Input Tax credit of IGST (in case of import of raw materials/components) in their quoted prices.
- g. Prices of 2 years operation and Maintenance Spares and Unit rate for addition/deletion (if applicable), as the case may be, shall not be considered for evaluation purpose.
- h. The prices of mandatory spares as specified in the MR/ RFQ Documents to be supplied by the Bidder shall be inclusive with the supply price of the group(s) quoted by the Bidder. Evaluation of the Bid shall be done accordingly.



ब्रह्मपुत्रक्रेकरऔरपालीमेरलिमिटेड

BRAHMAPUTRA CRACKER AND POLYMER LIMITED

(भारतसरकारकाउपक्रम)/(A Government of India Enterprise)

- i. Comparison of bids shall be carried out on equivalent Indian Rupees basis considering forward exchange rate as specified in Tender Document.
- j. In case a Foreign Bidder considers Indian Sourced supply/service components in their offer, the prices of Foreign Bidders will also be loaded with the prices of Indian sourced supplies and services as mentioned above.
- k. Project rate of import duty (as applicable) shall be considered for evaluation.
- l. In case of applicability of concessional rate of Import Duty/Custom Duty (if quoted by foreign bidder in terms of Clause No. 12.2.3 of ITB, the same shall also be considered for evaluation/comparison of bid.
- m. In case any cess on GST is applicable, same shall also be considered in evaluation.
- n. Preferences:
For Applicability of Preferences like DMI&SP/PPP-MII/MSE etc.: Refer Bid Data Sheet (BDS)